

MASTER OF SCIENCE WITH A MAJOR IN MANAGEMENT

The Master of Science with a Major in Management degree offers comprehensive studies in the business essentials of accounting, finance, information technology management, marketing, operations management, organizational behavior, and strategic management, with the flexibility to dive deeper into additional business and management disciplines. This master's-level curriculum satisfies the American Assembly of Collegiate Schools of Business (AACSB) common body of knowledge requirements and provides a coherent concentration of elective courses chosen in consultation with an academic advisor. The degree program is designed primarily for three populations of students: (1) students who desire an education in business fundamentals to complement their undergraduate or other graduate level coursework, (2) students earning a PhD in Management degree who wish to earn an complementary master's degree or who exit the PhD program prior to completion, and (3) students who are admitted to Georgia Tech in approved foreign education programs.

The Master of Science with a major in Management requires a total of 30 credit hours.

All courses must be completed for a letter grade.

Students are allowed to use up to six hours of 4000-level credit as approved by an academic advisor.

Program of Study for Management Track

Code	Title	Credit Hours
Core		
MGT 6501	Operations Management	1.5
MGT 6502	Leading People and Organizations	1.5
MGT 6503	Managing Information Resources	1.5
MGT 6504	Principles of Finance	1.5
MGT 6505	Marketing Management	1.5
MGT 6509	Legal and Ethical Considerations in Business	1.5
MGT 6512	Financial Accounting	1.5
MGT 6518	Strategy Fundamentals	1.5
Elective Requirements		18
Total Credit Hours		30

Program of Study for Research Track

Code	Title	Credit Hours
Core ¹		
		15
Electives ²		
		15
Total Credit Hours		30

¹ Students completing the Research Track must choose from one of the seven following management disciplines and complete at least 15 credit hours from the discipline's core course list.

² Fifteen 6000/7000/8000-level elective credit hours will be required in addition to the Research Track core listed above. The 15 elective hours may be chosen from the Research Track elective list below, or from any Research Track discipline's core list. Other electives not listed as part

of the coursework may be considered at the discretion of the Scheller Graduate Business and PhD committees.

Code	Title	Credit Hours
Research Track Core Requirements (must complete 15 hours)		
Accounting		
MGT 7601	Financial Accounting & Reporting Research Seminar	3
MGT 7602	Management Accounting Research Seminar	3
MGT 7603	PhD Seminar in Auditing Research	3
MGT 7604	Seminar in Modern Capital Markets Research	3
PSYC 7301	Introduction to Multivariate Statistics	3
Finance		
ISYE 6401	Statistical Modeling and Design of Experiments	3
ISYE 6411	Fundamentals of Statistics with Applications	3
ISYE 6402	Time Series Analysis	3
ISYE 6664	Stochastic Optimization	3
ISYE 6739	Basic Statistical Methods	3
ISYE 6761	Stochastic Processes I	3
PSYC 7301	Introduction to Multivariate Statistics	3
PSYC 7302	Structural Equation Modeling	3
MGT 6070	International Finance	3
MGT 6080	Investments	3
MGT 6081	Derivative Securities	3
MGT 6090	Management of Financial Institutions	3
Information Technology Management		
MGT 7605	Advanced Empirical Methods for Information Systems	1.5
MGT 7606	Analytical Modeling Foundations for IS	1.5
MGT 7607	Economics of Artificial Intelligence, and Machine Learning	1.5
MGT 7608	Experimental Research in Information Systems	1.5
MGT 7609	Observational Studies in IS	1.5
ISYE 6414	Statistical Modeling and Regression Analysis	3
ISYE 6501	Intro Analytics Modeling	3
PSYC 7301	Introduction to Multivariate Statistics	3
CS 7641	Machine Learning	3
Marketing		
PSYC 6011	Cognitive Psychology	3
PSYC 6012	Social Psychology	3
PSYC 6013	Biopsychology	3
PSYC 6014	Sensation and Perception	3
PSYC 7201	Industrial/Organizational Psychology	3
PSYC 8000	Seminar in Experimental Psychology	3
ISYE 6401	Statistical Modeling and Design of Experiments	3
ISYE 6404	Nonparametric Data Analysis	3
ISYE 6411	Fundamentals of Statistics with Applications	3
ISYE 6420	Introduction to Theory and Practice of Bayesian Statistics	3
ISYE 6739	Basic Statistical Methods	3

ISYE 7400	Advanced Design of Experiments	3	MGT 6051	Database Development and Applications	3
MGT 7064	Microeconomics Theory for Management	3	MGT 6056	Electronic Commerce-Conducting Business on the Internet	3
MGT 7105	Individual Behavior in Organizations	3	MGT 6057	Business Process Analysis and Design	3
MGT 7107	Organizational Theory	3	MGT 6059	Emerging Technologies	3
MGT 7400	PhD Strategic Management Research I	3	MGT 6070	International Finance	3
MATH 6338	Real Analysis II	3	MGT 6074	Fintech & Cryptocurrencies	3
Operations Management			MGT 6076	Valuing Technology Firms	3
ISYE 6230	Economic Decision Analysis	3	MGT 6078	Basic Finance and Investments	3
ISYE 6404	Nonparametric Data Analysis	3	MGT 6080	Investments	3
ISYE 6412	Theoretical Statistics	3	MGT 6086	Entrepreneurial Finance and Private Equity	3
ISYE 6416	Computational Statistics	3	MGT 6090	Management of Financial Institutions	3
ISYE 6644	Simulation	3	MGT 6107	Leadership and Organizational Change	3
ISYE 6656	Queueing Theory	3	MGT 6110	Negotiation and Conflict Resolution	3
ISYE 6661	Linear Optimization	3	MGT 6113	ProBono Non-Profit Consulting Projects	3
ISYE 6662	Discrete Optimization	3	MGT 6114	Leadership Development	3
ISYE 6663	Nonlinear Optimization	3	MGT 6116	The Role of Gender, Race and Ethnicity in Organizational Behavior	3
ISYE 6761	Stochastic Processes I	3	MGT 6118	Cross-Cultural Management	3
ISYE 6762	Stochastic Processes II	3	MGT 6119	Leading Teams in Organizations	3
ISYE 6831	Advanced Simulation	3	MGT 6164	Corporate Strategy	3
ISYE 7400	Advanced Design of Experiments	3	MGT 6165	Venture Creation	3
ISYE 6650	Probabilistic Models and Their Applications	3	MGT 6182	Work, Equity and Wellness	3
ISYE 6669	Deterministic Optimization	3	MGT 6185	International Business Environments	3
ISYE 7201	Production and Service Systems Engineering	3	MGT 6190	Current Thinking In Strategy	3
ISYE 7405	Multivariate Data Analysis	3	MGT 6197	Global Strategic Management	3
PSYC 7301	Introduction to Multivariate Statistics	3	MGT 6213	Business Analytics for Managers	3
PSYC 7302	Structural Equation Modeling	3	MGT 6214	Business Analytics Practicum	3
Organizational Behavior			MGT 6302	Consumer Behavior	3
MGT 7102	Organization Behavior Research Methods	3	MGT 6308	Strategic Brand Management	3
MGT 7105	Individual Behavior in Organizations	3	MGT 6310	Marketing Research: Analytics	3
MGT 7106	Group Dynamics	3	MGT 6311	Digital Marketing	3
MGT 7107	Organizational Theory	3	MGT 6312	Marketing Research: Tools and Design	3
PSYC 7301	Introduction to Multivariate Statistics	3	MGT 6314	Understanding Markets with Data Science	3
Strategic Management			MGT 6315	Marketing Analysis	3
MGT 7611	PhD Seminar in Entrepreneurship	3	MGT 6325	Product Planning	3
MGT 7102	Organization Behavior Research Methods	3	MGT 6326	Collaborative Product Development	3
MGT 7107	Organizational Theory	3	MGT 6345	Marketing Practicum	3
MGT 7400	PhD Strategic Management Research I	3	MGT 6352	International Practicum	3
ECON 7012	Microeconomic Theory I	3	MGT 6353	Operations Strategy	3
ECON 7022	Econometrics I	3	MGT 6357	Service Operations Management	3
Elective Course Options			MGT 6359	Business Strategies For Sustainability	3
Code	Title	Credit Hours	MGT 6360	Global Operations and Supply Chain Management	3
Electives for Management Track			MGT 6369	Sustainable Business Practicum	3
MGT 6010	Individual Taxation: Analysis and Planning	3	MGT 6400	Pricing Analytics and Revenue Management	3
MGT 6015	Advanced Managerial Accounting	3	MGT 6401	Supply Chain Modeling	3
MGT 6020	Financial Reporting and Analysis I	3	MGT 6405	Lean Six Sigma	3
MGT 6022	Financial Reporting and Analysis II	3	MGT 6450	Project Management	3
MGT 6029	Financial Statement Analysis	3	MGT 6451	Business Intelligence and Analytics	3
MGT 6030	International Accounting	3	MGT 6452	Machine Learning for Business	3
MGT 6042	Auditing and Financial Control Systems	3	MGT 6655	Business Data Preparation and Visualization	3
MGT 6043	Advanced Financial Reporting	3	MGT 6663	Technology Strategy	3
MGT 6046	Applications of Data Analytics in Accounting	3			

MGT 6664	Managing Innovation	3	ISYE 6761	Stochastic Processes I	3
MGT 6665	Strategy Execution	3	ISYE 6762	Stochastic Processes II	3
MGT 6667	Strategic Entrepreneurship	3	ISYE 6831	Advanced Simulation	3
MGT 6668	Behavioral Economics	3	ISYE 7201	Production and Service Systems Engineering	3
MGT 6725	Information Security Strategies and Policies	3	ISYE 7400	Advanced Design of Experiments	3
MGT 6726	Privacy, Technology, Policy, and Law	3	ISYE 7401	Advanced Statistical Modeling	3
MGT 6727	Privacy for Professionals	3	ISYE 7405	Multivariate Data Analysis	3
MGT 6772	Managing Resources of the Technological Firm	3	ISYE 7441	Linear Statistical Models I	3
MGT 6789	Technology Ventures	3	MATH 6338	Real Analysis II	3
MGT 6801	Ti:GER Innovation Analysis	3	MGT 6066	Mergers and Acquisitions	3
MGT 6802	Ti:GER Innovation and Business Model Design	3	MGT 6070	International Finance	3
MGT 6803	Innovation Execution	3	MGT 6080	Investments	3
MGT 6821	Ti:GER Innovation Research Methods 1	1.5	MGT 6081	Derivative Securities	3
MGT 6822	Ti:GER Innovation Research Methods 2	1.5	MGT 6090	Management of Financial Institutions	3
Code	Title	Credit Hours	MGT 7064	Microeconomics Theory for Management	3
Elective Course Options for Research Track			MGT 7101	Human Resources Management	3
CS 7641	Machine Learning	3	MGT 7102	Organization Behavior Research Methods	3
ECON 6105	Macroeconomics	3	MGT 7105	Individual Behavior in Organizations	3
ECON 6121	Research Methods	3	MGT 7106	Group Dynamics	3
ECON 6140	Econometrics I	3	MGT 7107	Organizational Theory	3
ECON 6160	Econometrics II	3	MGT 7308	Theory Construction in the Social Sciences	3
ECON 6161	Econometric Modeling and Forecasting	3	MGT 7400	PhD Strategic Management Research I	3
ECON 7004	Mathematics for Economists	3	MGT 7601	Financial Accounting & Reporting Research Seminar	3
ECON 7012	Microeconomic Theory I	3	MGT 7602	Management Accounting Research Seminar	3
ECON 7013	Microeconomic Theory II	3	MGT 7603	PhD Seminar in Auditing Research	3
ECON 7022	Econometrics I	3	MGT 7604	Seminar in Modern Capital Markets Research	3
ECON 7023	Econometrics II	3	MGT 7605	Advanced Empirical Methods for Information Systems	1.5
ECON 7111	Industrial Organization I	3	MGT 7606	Analytical Modeling Foundations for IS	1.5
ECON 7112	Industrial Organization II	3	MGT 7607	Economics of Artificial Intelligence, and Machine Learning	1.5
ISYE 6230	Economic Decision Analysis	3	MGT 7608	Experimental Research in Information Systems	1.5
ISYE 6401	Statistical Modeling and Design of Experiments	3	MGT 7609	Observational Studies in IS	1.5
ISYE 6402	Time Series Analysis	3	MGT 8803	Special Topics in Management (Intro to Industrial Organization)	3
ISYE 6404	Nonparametric Data Analysis	3	PSYC 6011	Cognitive Psychology	3
ISYE 6411	Fundamentals of Statistics with Applications	3	PSYC 6012	Social Psychology	3
ISYE 6412	Theoretical Statistics	3	PSYC 6013	Biopsychology	3
ISYE 6413	Design and Analysis of Experiments	3	PSYC 6014	Sensation and Perception	3
ISYE 6414	Statistical Modeling and Regression Analysis	3	PSYC 6018	Principles of Research Design	3
ISYE 6416	Computational Statistics	3	PSYC 6019	Statistical Analysis of Psychological Data I	5
ISYE 6420	Introduction to Theory and Practice of Bayesian Statistics	3	PSYC 6020	Statistical Analysis of Psychological Data II	5
ISYE 6501	Intro Analytics Modeling	3	PSYC 6021	Personality Theories	3
ISYE 6644	Simulation	3	PSYC 6795	Introduction to Cognitive Science	3
ISYE 6650	Probabilistic Models and Their Applications	3	PSYC 7201	Industrial/Organizational Psychology	3
ISYE 6656	Queueing Theory	3	PSYC 7203	Motivation and Job Attitudes	3
ISYE 6661	Linear Optimization	3	PSYC 7301	Introduction to Multivariate Statistics	3
ISYE 6662	Discrete Optimization	3	PSYC 7302	Structural Equation Modeling	3
ISYE 6663	Nonlinear Optimization	3	PSYC 7790	Cognitive Modeling	4
ISYE 6664	Stochastic Optimization	3	PSYC 8000	Seminar in Experimental Psychology	3
ISYE 6669	Deterministic Optimization	3	PSYC 8010	Seminar in Cognitive Psychology	3
ISYE 6739	Basic Statistical Methods	3	PSYC 8060	Seminar in Quantitative Psychology	3

PSYC 8803	Special Topics in Applied Statistics	3
PUBP 6014	Organization Theory	3
PUBP 6116	Microeconomics for Policy Analysis	3
PUBP 8200	Advanced Research Methods I	3
PUBP 8205	Advanced Research Methods II	3

BSMS Option**Undergraduate College of Engineering and Computer Science majors and Master of Science with a major in Management**

This option is open to all undergraduate College of Engineering and Computer Science students. Students must submit a BSMS application meet admissions criteria to be considered for the option.

Students may double count up to 6 credit hours of letter-grade 4000-level College of Engineering (if COE major) or Computer Science (if CS major) courses towards electives in the Master of Science with a major in Management (MS-MGT) program. Course selection for double-counted 4000-level courses must be approved by the MS-MGT program advisor. Students must still complete the 12 credit hour MS-MGT core.

Students are encouraged to reach out to the Scheller College of Business for more information.